**Science Applications International Corporation (SAIC)** 

# Fiscal Year 2020 Fourth Quarter and Year End Earnings Call

**Supplemental Financial Information** 

March 26, 2020



#### **Conference Call information**

**Date: March 26, 2020** 

Time: 5:00 pm ET

Webcast Information: <a href="http://investors.saic.com">http://investors.saic.com</a> (webcast participation only, no "dial in" access)

### **Forward-Looking Statements**

Certain statements in this presentation are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "may," "will," "should," "expects," "intends," "projects," "plans," "believes," "estimates," "targets," "anticipates," and similar expressions identify forward-looking statements in this presentation. Such statements include, but are not limited to, statements about future financial and operating results, plans, objectives, expectations and intentions, and other statements that are not historical facts. These statements are subject to numerous assumptions, risks, and uncertainties, and other factors, many of which are outside the control of SAIC. These factors could cause actual results to differ materially from such forward-looking statements. Risks, uncertainties and assumptions that could cause SAIC's actual results to differ materially from those discussed in the forward-looking statements include, but are not limited to, those described in the "Risk Factors" section of SAIC's most recent Form 10-K filed with the Securities and Exchange Commission ("SEC") and updated in any subsequent Quarterly Reports on Form 10-Q and other filings with the SEC. The reports referenced above are available on SAIC's website at www.saic.com or on the SEC's website at www.sec.gov. No assurance can be given that the results of events described in forward-looking statements will be achieved and actual results may differ materially from these statements. SAIC disclaims any obligation to update any forward-looking statements provided in this presentation to reflect subsequent events, actual results, or changes in SAIC's expectations.

In addition, these slides should be read in conjunction with our earnings press release dated March 26, 2020 along with listening to or reading a transcript of the management comments delivered in an earnings conference call held on March 26, 2020.

All information in these slides are as of March 26, 2020. SAIC expressly disclaims any duty to update any forward-looking statement provided in this release to reflect subsequent events, actual results or changes in SAIC's expectations. SAIC also disclaims any duty to comment upon or correct information that may be contained in reports published by investment analysts or others.

# **Today's Presenters**



Nazzic S. Keene
Chief Executive Officer



**Charles A. Mathis Chief Financial Officer** 

### FY2020 Q4 Highlights

Engility Integration Essentially Complete, Focusing on Unisys Federal
Accelerating Profitable Revenue Growth
Focused on Winning the War for Talent

Q4 Total Revenue Growth of 29% (1% Internal Revenue Growth After Adjusting for Dis-Synergies) Q4 Adjusted EBITDA Margin\* of 8.7%

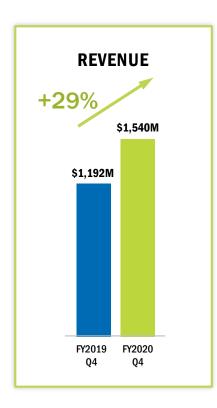
Q4 Strong Free Cash Flow\* Generation of \$62M FY20 Full Year Free Cash Flow\* of \$437M, Exceeding Target of \$425M

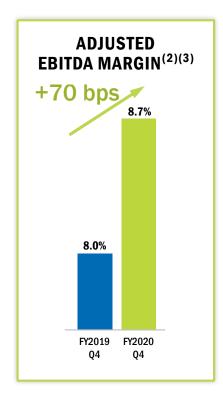
Q4 Book to Bill of 1.5

Consistent Performance, Positioned to Accelerate Growth

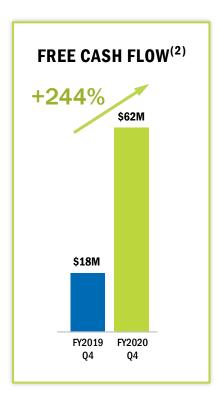
<sup>\*</sup>Adjusted EBITDA, adjusted diluted earnings per share and free cash flow are non-GAAP financial measures as defined and reconciled in the appendix of this presentation.

## SAIC Fourth Quarter FY2020 Results (1)





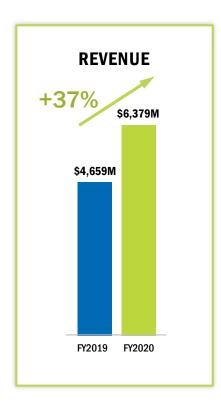


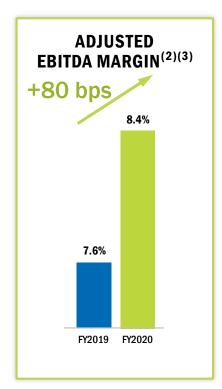


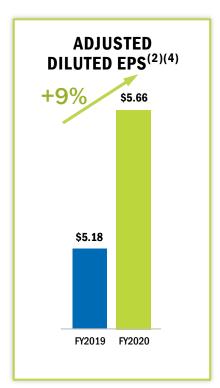
- (1) Results of Science Applications International Corporation and its consolidated subsidiaries for the fourth quarter ended February 1, 2019 and January 31, 2020.
- (2) Adjusted EBITDA, adjusted diluted earnings per share and free cash flow are non-GAAP financial measures as defined and reconciled in the appendix of this presentation.
- (3) Excludes \$72 million dollars and \$12 million dollars in FY19 Q4 and FY20 Q4, respectively, of acquisition and integration costs, net of recovery of acquisition and integration costs and depreciation.
- (4) Excludes \$72 million dollars and \$16 million dollars in FY19 Q4 and FY20 Q4, respectively, of acquisition and integration costs, net of recovery of acquisition and integration costs.

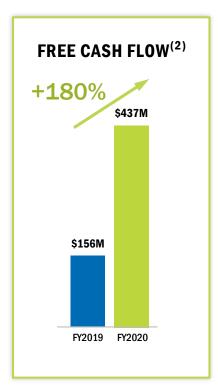


### SAIC FY2020 Results (1)









- (1) Results of Science Applications International Corporation and its consolidated subsidiaries for the fourth quarter ended February 1, 2019 and January 31, 2020.
- (2) Adjusted EBITDA, adjusted diluted earnings per share and free cash flow are non-GAAP financial measures as defined and reconciled in the appendix of this presentation.
- (3) Excludes \$86 million dollars and \$35 million dollars in FY19 Q4 and FY20 Q4, respectively, of acquisition and integration costs, net of recovery of acquisition and integration costs and depreciation.
- (4) Excludes \$86 million dollars and \$40 million dollars in FY19 Q4 and FY20 Q4, respectively, of acquisition and integration costs, net of recovery of acquisition and integration costs.



# **Appendix**

# **Working Days Per Quarter**

	Q1	Q2	Q3	Q4	Total
FY21	64	63	63	60	250
FY20	64	63	63	60	250
FY19	64	63	63	60	250
FY18	64	63	64	59	250
FY17	69*	63	64	59	255



<sup>\*</sup> FY17 contained an extra week (53 weeks) in the first quarter

## **Pay Periods Paid**

	Q1	Q2	Q3	Q4	Total
FY21	6	7	6	7	26
FY20	6	7	6.5*	7	26
FY19	6	7	6	7	26
FY18	6	7	6	7	26
FY17	7	7	6	7	27

<sup>\*</sup>During the third quarter of fiscal year 2020 and as a result of a systems conversion due to the Engility acquisition, legacy Engility employees were paid a one week payroll cycle in order to synchronize their payroll cycle with SAIC payroll cycles.



### Non-GAAP Reconciliation – EBITDA and Adjusted EBITDA

	Three Months Ended					Year l	ed	
	January 31, 2020		F	ebruary 1, 2019	January 31 202			February 1, 2019
				(in mi	llions)			
Net income (loss)	\$	60	\$	(9)	\$	229	\$	137
Interest expense		21		15		90		53
Interest income		(1)		(1)		(4)		(3)
Provision for income taxes		9		2		57		33
Depreciation and amortization		33		16		131		47
EBITDA <sup>(1)</sup>	\$	122	\$	23	\$	503	\$	267
EBITDA as a percentage of revenues		7.9%		1.9%		7.9%		5.7%
Acquisition and integration costs		18		72		48		86
Depreciation included in acquisition and integration costs		(4)		_		(5)		_
Recovery of acquisition and integration costs		(2)		_		(8)		_
Adjusted EBITDA <sup>(1)</sup>	\$	134	\$	95	\$	538	\$	353
Adjusted EBITDA as a percentage of revenues		8.7%		8.0%		8.4%		7.6%

<sup>(1) &</sup>quot;EBITDA" and "Adjusted EBITDA" are non-GAAP financial measures that are reconciled in this schedule to the most directly comparable GAAP financial measures. These non-GAAP financial measures help investors better understand profitability trends of our business from period to period and provide useful information on how successfully we operate in our markets but are not meant to be considered in isolation or as a substitute for comparable GAAP measures and should be read only in conjunction with SAIC's consolidated financial statements prepared in accordance with GAAP. The methods used to calculate these non-GAAP financial measures may differ from the methods used by other companies and so similarly titled non-GAAP financial measures presented by other companies may not be comparable to those provided in this schedule.



### Non-GAAP Reconciliation - Adjusted Diluted Earnings per Share

	Three Months Ended			nded	Twelve Months Ended			
		nuary 31, Fe 2020		ebruary 1, 2019	January 31, 2020	February 1, 2019		
Diluted earnings per share	\$	1.01	\$	(0.20)	\$ 3.83	\$ 3.11		
Acquisition and integration costs, divided by diluted 'weighted-average number of shares outstanding' (WASO)		0.27		1.54	0.67	1.95		
Tax effect of acquisition and integration costs, divided by diluted WASO		(0.03)		(0.32)	(0.13)	(0.32)		
Net effect of acquisition and integration costs, divided by diluted WASO		0.24		1.22	0.54	1.63		
Amortization of intangible assets, divided by diluted WASO		0.38		0.20	1.61	0.54		
Tax effect of amortization of intangible assets, divided by diluted WASO		(0.05)		(0.05)	(0.32)	(0.10)		
Net effect of amortization of intangible assets, divided by diluted WASO		0.33		0.15	1.29	0.44		
Adjusted diluted earnings per share <sup>(1)</sup>	\$	1.58	\$	1.17	\$ 5.66	\$ 5.18		

<sup>(1) &</sup>quot;Adjusted diluted earnings per share" is a non-GAAP financial measure that is reconciled in this schedule to the most directly comparable GAAP financial measures. This non-GAAP financial measure provides investors with greater visibility into operating income but is not meant to be considered in isolation or as a substitute for comparable GAAP measures and should be read only in conjunction with SAIC's condensed and consolidated financial statements prepared in accordance with GAAP. The methods used to calculate this non-GAAP financial measure may differ from the methods used by other companies and so similarly titled non-GAAP financial measures presented by other companies may not be comparable to those provided in this schedule



### **Non-GAAP Reconciliation – Free Cash Flow**

	Three Months Ended					Year Ended			
	January 31, 2020		Fel	bruary 1, 2019	January 31, 2020		F	ebruary 1, 2019	
	(in millions)								
Net cash provided by operating activities	\$	69	\$	22	\$	458	\$	184	
Expenditures for property, plant, and equipment	(7)			(4)		(21)		(28)	
Free cash flow <sup>(1)</sup>	\$	62	\$	18	\$	437	\$	156	



<sup>(1) &</sup>quot;Free cash flow" is a non-GAAP financial measure that is reconciled in this schedule to the most directly comparable GAAP financial measures. This non-GAAP financial measure provides investors with greater visibility into cash flows provided by operating activities, but is not meant to be considered in isolation or as a substitute for comparable GAAP measures and should be read only in conjunction with SAIC's consolidated financial statements prepared in accordance with GAAP. The methods used to calculate this non-GAAP financial measure may differ from the methods used by other companies and so similarly titled non-GAAP financial measures presented by other companies may not be comparable to those provided in this schedule.